

# SAVE TIME

Reserve your booth space at  
[www.snaxpo.com](http://www.snaxpo.com)

# SNAXPO 2019

82<sup>nd</sup> Annual SNAC International Exhibit & Conference · Gaylord Palms · Orlando, Florida · March 31–April 2, 2019

## APPLICATION AND CONTRACT FOR EXHIBIT SPACE

### Important Information *(Please type or print all information on application)*

Company Name		
Contact		
Title	Email	
Billing Contact	Email	
Address (No PO Box)		
City	State	Zip
Country	Phone #	

#### 1. My booth location preferences are:

1st Choice \_\_\_\_\_ 3rd Choice \_\_\_\_\_  
 2nd Choice \_\_\_\_\_ 4th Choice \_\_\_\_\_

#### 2. List all companies competitive with your product line:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

#### 3. Please list all products that will be exhibited or promoted at SNAXPO 2019 and equipment that will be operated:

\_\_\_\_\_  
 \_\_\_\_\_

#### 4. Company Name for Program Book and Identification Sign

\_\_\_\_\_

#### 5. Space Rental

A 50% deposit of total space rental cost and 100% of other fees must be submitted with this application. The balance is due by 11/30/18. Applications received after this date must include a 100% payment of space rental cost and other fees.

Space rental is based on location for each 10'x10' booth purchased. Two booths may be combined for a 10'x20' space. There is an additional \$1,250 fee for nonmembers of SNAC International. Please be sure to include this figure in your total due if applicable. This fee is not required for SNAC International members that have paid their membership dues for fiscal year 2018.

Exhibitors will receive 1 complimentary Full Package Registration which includes the opening party, closing cocktail party, keynote address, breakfast each day, and general sessions with – Circle of Honor ceremony and the installation of officers. With a second booth, an exhibit hall badge is provided to set-up, dismantle, and work the booth; have lunch in the exhibit hall, and attend the educational breakouts. Additional badges must be purchased. All booth staff must register for SNAXPO. Exhibitors will receive an email with login and password to register their staff online. If you have not received this email by November 1, 2018, please contact Liz Wells at [lwells@snacintl.org](mailto:lwells@snacintl.org) or 703.836.4500 ext. 202.

Please use the following to determine your total and deposit due. Pricing is based on location.

<u>Total Cost</u>	<u>Deposit</u>	
___ "A" Booth Locations @ \$12,275	_____	_____ 50% of total
___ "B" Booth Locations @ \$8,400	_____	_____ 50% of total
___ "C" Booth Locations @ \$4,400	_____	_____ 50% of total

**Non-Member Fee** +\$1,250 \_\_\_\_\_ 100% of total  
 (add if applicable)

Two 10'x10' spaces may be combined for a 10'x20' booth. Each booth is priced separately based on location.

<b>TOTAL</b>	-	=	
_____			<b>DEPOSIT</b>
			<b>BALANCE</b>
			(Due 11/30/18)

6. My company agrees to abide by the rules, regulations, terms, and conditions of the SNAC International contract, printed on the back of this application. We understand that acceptance of this application by SNAC International constitutes a contract.

Signature \_\_\_\_\_ Date \_\_\_\_\_  
 Amount enclosed or to be charged \_\_\_\_\_

#### FINAL BALANCE DUE BY NOVEMBER 30, 2018

Forward credit card information or check (payable in US funds and drawn on a US bank) made payable to SNAC International with this application to: SNAC International, Liz Wells, 1560 Wilson Blvd., Suite 550, Arlington, VA 22209 (Phone: 703-836-4500 ext. 202 Fax: 703-836-8262).

**Please check one:**  Payment Enclosed  Please charge my credit card

Credit Card Number \_\_\_\_\_ Sec. Code \_\_\_\_\_  
 Print name on credit card \_\_\_\_\_ Exp. Date \_\_\_\_\_  
 Signature \_\_\_\_\_ Date \_\_\_\_\_

#### Booth Assignment

All applications for booth space will be assigned on a first-come, first-served basis. SNAXPO Exhibit Hall Manager reserves the right to use discretion in reassigning spaces in cases where companies with competitive products have exhibits adjacent to each other. Final space assignments are at the sole discretion of the SNAXPO Exhibit Hall Manager.

**CANCELLATION:** In the event of cancellation, SNAC International (SNAC) shall have the right to use said space to suit its own convenience, including selling the space to another exhibitor, without any rebate or allowance to the canceled exhibitor. SNAC International assumes no responsibility for having included the name of the canceled exhibitor or descriptions of products in the show program, magazines, brochures or other materials. (1) The exhibitor shall give SNAC International notice in WRITING of intention to cancel or withdraw from the show. (2) In the event the said notice is postmarked on or before September 24, 2018 and received by SNAC International, the exhibitor shall be obligated and agrees to pay a cancellation charge of 25% of the total cost of space assigned. (3) In the event the said notice is postmarked after September 24, 2018 and received by SNAC International, the exhibitor shall be obligated and agrees to pay a cancellation charge of 50% of the total cost of space assigned. (4) In the event the said notice is postmarked after November 26, 2018 and received by SNAC International, the exhibitor shall be obligated and agrees to pay the total cost of space assigned.

Please return to SNAC International and copy for your record

DO NOT WRITE IN THIS SPACE FOR SNAC USE ONLY	
Date received _____	
Booth No.(s) Assigned _____	Amount Due _____

## EXHIBITOR TERMS AND CONDITIONS

**SHOW MANAGEMENT** is SNAC International, 1560 Wilson Blvd., Suite 550, Arlington, VA 22209. 703-836-4500. Email [llwells@snacintl.org](mailto:llwells@snacintl.org). Convention Center is the Gaylord Palms Resort and Convention Center.

**ELIGIBLE EXHIBITS:** SHOW MANAGEMENT reserves the right to determine the eligibility of any Company or Product to exhibit in the Show and further reserves the right to reject any application and/or limit space assigned to any one Company.

**INSTALLATION, SHOW AND DISMANTLEMENT:** Exhibitor agrees to comply with assigned installation, show and dismantle days and hours as outlined in the Exhibitor Prospectus. Exhibits may not be removed from the Facility until final closing of the show unless special permission is obtained in writing in advance from SHOW MANAGEMENT. Exhibits must be removed from the hotel/facility when specified in the Exhibitor Prospectus. Any displays or materials left in booths, without instructions will be discarded.

### SPACE ASSIGNMENTS AND SUBLEASE

Booth assignments will be made according to the procedures outlined on the contract for space. Exhibitors may not sublease the booth or any equipment provided by SHOW MANAGEMENT, nor shall Exhibitor assign this lease in whole or in part without written approval by SHOW MANAGEMENT in advance of the trade show.

**RELOCATION OF EXHIBITS:** SHOW MANAGEMENT reserves the right to alter the official floor plan, and/or re-assign any Exhibitor's location as deemed advisable. SHOW MANAGEMENT further reserves the right to make such changes, amendments and additions to these terms and conditions and such further regulations as it considers necessary for the good of the Show.

**LIMITATION OF EXHIBITS:** SHOW MANAGEMENT reserves the right to stop or remove from the Show any Exhibitor, or his representative, performing an act or practice which in the opinion of SHOW MANAGEMENT is objectionable or detracts from the dignity of the Show or is unethical to the business purpose of the Show. SHOW MANAGEMENT reserves the right to refuse admittance of exhibits or materials to the Show until all dues and fees owed are paid in full. No Exhibitor shall hold any social event, hospitality suite, meeting or demonstration to which attendees are invited that are in conflict with the official Show schedule. In addition, ANY such activities may not take place outside the official Show schedule without the express written permission of the Convening Organization(s).

**MUSIC, AUDIO EFFECTS, PHOTOGRAPHY and VIDEOTAPING:** Music and audiovisual devices with sound are permitted only in those locations designed by SHOW MANAGEMENT and at such decibel intensity as not to interfere with the activities of other exhibitors. Photography and video taping other than by official SHOW MANAGEMENT photographers are not permitted within the exhibit hall. Only the exhibitor may grant permission to have its exhibit and/or products photographed.

**PHOTO RELEASE:** By registering for and exhibiting at SNAXPO 2019, you grant permission to SNAC International to use your image appearing in any photographs, videotape, motion picture or any other media taken by official photographers and videographers during and in relation to SNAXPO 2019 for any of SNAC International's advertising or promotional purposes.

**COPYRIGHT LAW:** No copyrighted music may be played or sung in the exhibition area in any fashion (including, nor limited to, background music on video or audio presentations) without obtaining appropriate licensing. The exhibitor shall indemnify SHOW MANAGEMENT, the Convening Organization(s) and the facility, their officers, directors, employees, and agents and save them free and harmless from any and all liability whatsoever, for any infringement of or other violation arising out of the use of copyrighted music.

**SECURITY:** Although security service will be furnished, SHOW MANAGEMENT can not and will not be responsible for damage to, loss and/or theft of property belonging to any exhibitor, its agents, employees, business invitees, visitors or guests. Each exhibitor must carry their own insurance.

**APPLICABLE LAWS:** This contract shall be governed by the laws of the State of Virginia. Exhibitor agrees to abide by all federal (including but not limited to FDA), state, and city laws, ordinances, and regulations concerning fire safety, health, environment, public safety and hazardous materials and all regulations and restrictions imposed by the Facility. All displays and decorations must be fireproof.

**LIMITATION OF LIABILITY:** The Exhibitor agrees to make no claim for any reason whatsoever against: SHOW MANAGEMENT, the Convening Organizations, their officers, directors, employees, agents and authorized representatives, the facility/hotel, Official General Service Contractor, for any of the following:

- loss, theft, damage to goods, or injury to himself, his employees, or attendees while in the exhibition area, nor any consequential damage to his business for failure to provide space for the exhibit or for the failure to hold the event as scheduled. The Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend and save harmless all parties from claims, losses, damages to persons or property, governmental charges for fines and attorney's fees related to the use of the exhibition premises or part thereof. In addition, Exhibitor acknowledges that neither SHOW MANAGEMENT nor the Convening Organization(s) maintain insurance covering Exhibitor's property and that it is the sole responsibility of Exhibitor to obtain business interruption and property insurance covering such losses by Exhibitor.
- THE ABOVE-CITED REGULATIONS, as well as all conditions stated in the Exhibitor Prospectus and exhibit application, become a part of the contract between the Exhibitor and the Convening Organization(s).

**INSURANCE:** All property of the Exhibitor is understood to remain under its custody and control in transit to and from or within confines of the Facility. SHOW MANAGEMENT does not maintain insurance covering Exhibitor's property. Exhibitor shall carry Comprehensive General Liability coverage including premises, operations and contractual liability coverage of at least \$1,000,000 for Personal Injury Liability and \$500,000 for Property, Worker's Compensation with Employer's Liability with applicable statutory coverage. Certificates shall be furnished upon request.

**FORCE MAJEURE:** In the event the Facility or any part of the exhibit area thereof becomes unavailable, whether for the entire event or a portion of the event, as a result of fire, flood, tempest, inclement weather or other such cause, or as a result of governmental intervention, malicious damage, acts of war, strike, lock-out, labor dispute, riot, or other cause or agency over which SHOW MANAGEMENT has no control or should SHOW MANAGEMENT decide, because of such cause, that it is necessary to cancel, postpone or re-site the exposition or reduce the move-in or installation time, show time or move-out time, SHOW MANAGEMENT shall not be liable to indemnify or reimburse exhibitor in respect to any damages or loss, direct or indirect, arising as a result thereof.

**TERMINATION OF RIGHT TO EXHIBIT:** SHOW MANAGEMENT reserves the right to terminate without notice an exhibitor's right to exhibit if an exhibitor or any of their representatives fail to observe the conditions of this contract, or in the opinion of SHOW MANAGEMENT, or they conduct themselves in an unethical or unprofessional manner. Such exhibitors will be dismissed without refund.

**ADDENDUM:** SHOW MANAGEMENT reserves the right to make changes, amendments and additions to these rules as considered advisable for the proper conduct of the exposition, with the provision that all exhibitors will be notified of such changes.

## EXHIBITOR RULES AND REGULATIONS

**BOOTH CONSTRUCTION & SHOW SERVICES:** Standard booths are limited to 8-foot high background drapes and 3-foot high side drapes. Maximum height of exhibit is 8 feet and may extend only one-half of the booth depth from the back wall. Height in the front half of the exhibit space cannot exceed 4 feet. Booths shall not obstruct other exhibitors or aisles. Booths have 8' high back wall, 3' dividers, 1-6ft. skirted table, 2 chairs, 1 wastebasket, and an ID sign. Booth carpeting (if facility is not carpeted), decorations, furniture, signs and electrical connections are available to the Exhibitor through the Official General Service Contractor, who will bill the Exhibitor directly. SHOW MANAGEMENT is not responsible for any service provided by independent contractors. SHOW MANAGEMENT reserves the right to finish and decorate any unfinished partitions, walls or backs of signs that are exposed to the public and to charge the cost to the Exhibitor. Peninsula Booths are not permitted.

**BOUNDARIES:** All parts of all exhibits must be exhibited within Exhibitor's assigned space boundaries. Aisle space is under the control of SHOW MANAGEMENT.

**GENERAL SHOW POLICIES:** Noisy or offensive exhibits are prohibited. Distribution of literature or samples must be related to exhibit and distribution limited to within Exhibitor's space. Canvassing the exhibit hall is strictly prohibited. No food or beverages may be distributed from Exhibitor's space without the pre-show approval of SHOW MANAGEMENT. The Exhibitor may not display signs that are not professionally prepared or that in the opinion of the Show Manager detracts from the appearance of the Show in any manner whatsoever. SHOW MANAGEMENT shall have sole control over all admission policies at all times.

### CONFERENCE ACTIVITY APPROVAL

*"Any conference activity or demonstration planned before, during or after the meeting by vendors (including but not limited to exhibitors, sponsors) that involve conference invitees, meeting attendees, delegates, officers must be approved by SNAC International. Generally such activities may not take place without pre-approval to maintain the educational integrity of the conference or meeting. Certain activities, once approved may warrant premium charges."*

**USE OF DISPLAY SPACE:** A representative of the exhibiting company must be present at the booth(s) at all times during the posted exhibit hours. With the exception of book publishers, the sale of merchandise or equipment of any kind is prohibited in the exhibit hall. The use of the Convening Organization(s) logo on displays, signs, giveaways, promotional literature or other material is strictly prohibited. In addition, the use of the acronym of the Convening Organization must not be used on pre, at-show and/or post show promotional material unless specific written permission is granted. Use of any Convener, Sponsor or other logos is strictly prohibited unless permission is granted directly from those organizations in writing. Signs or other articles are prohibited from being fastened to the walls, pillars or electrical fixtures. The use of thumbtacks, tape, nails, screws, bolts or any other tool or material which could mar the floor or walls is prohibited. Drip pans must be used under all equipment where there is a possibility of leakage. No helium filled balloons or adhesive backed stickers may be used or given out by exhibitors.

**FDA APPROVAL/CLEARANCE:** If an exhibitor intends to display, introduce or feature an article whose pre-market approval or clearance is pending from the US Food & Drug Administration, the exhibitor's materials, and the exhibitor's personnel must disclose that such article has not received final FDA approval/clearance and clearly conveyed the status of such article consistent with such laws, rules and regulations administered by the FDA. The exhibit and any associated materials also must adequately and completely disclose that the article is not currently available for sale or commercial distribution in the US. Exhibitors shall indemnify and hold harmless SHOW MANAGEMENT and the Convening Organization(s) from and against any and all costs, fees, expenses, penalties, damages and claims arising from exhibitor's failure to comply with all laws, rules and regulations (including those of FDA) applicable to such article (including any law, rule or regulation governing the display, introduction, or advertising of such article prior to final FDA approval/clearance).

**EXHIBIT HALL BADGES:** All exhibitor personnel must be registered. Instructions for this process will be provided to exhibitor when confirmation of booth assignment is made.

**UNION LABOR:** Exhibitors are required to observe all union contracts in effect among SHOW MANAGEMENT, official contractors, facilities and various labor organizations represented. Any labor required for installation or dismantle, decoration or use of equipment must be ordered through the general service contractor. Tipping is strictly forbidden for any personnel providing any services.